



# **Ferrosilicon DAILY EXPRESS**

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## Ferrosilicon Spot Price

Ferrosilicon	Price (RMB/MT)	Up/Down	Area
Si75#	6000-6100	--	Ningxia
	6000-6100	--	Inner Mongolia
	5900-6000	--	Gansu
	5800-6000	--	Qinghai
	5800-5900	--	Shaanxi
Si72#	5900-6000	--	Ningxia
	5900-6000	--	Inner Mongolia
	5800-5900	--	Gansu
	5700-5900	--	Qinghai
	5500-5600	--	Shaanxi

## Steel Mills Tender - October

Commodity	Steel Mills	Price (RMB/T)	Change vs. Last Month (RMB/T)	Volume (Tons)	Change vs. Last Month (Tons)
Ferrosilicon 72#	Fujian Sangang Group	6200	↑10	3500	
Ferrosilicon 72#	Shagang Group	6250	↑50	3000	→
Ferrosilicon 72#	HBIS group	6100		2860	
Ferrosilicon 72#	ZENITH	6200/6250	↑0/50	2500	→
Ferrosilicon 72#	Nanjing Iron and Steel	6160	↓40	2500	↓100
Ferrosilicon 72#	Xiangtan Iron & Steel	6230	↑30	1900	↑400
Ferrosilicon 72#	CITIC Pacific Special Steel	6200	↑70	Constant	(1500tons/month)
Ferrosilicon 72#	Taiyuan Iron & Steel	5980	↑10	Constant	
Ferrosilicon 72#	Anhui Changjiang Steel	6180	↓20	500	→

## Supply

Sell>> Erdos Xijin Company supplies ferrosilicon (70#,72#,75#) & special ferrosilicon (low Al, low Ti, low C), Sales Manager, Mr. Ning, 15049433766/18147786766

Sell>> Wuhai Junzheng Group sells ferrosilicon, 72#, 75#, Mr. Zhou, 13327036330

Sell>> Tengda Northwest Ferroalloys Group supplies silicon, chrome and manganese products

Sell>> Baotou Oma company sell ferrosilicon, Mr. Fang 86-13901139228

Sell>> Sanyuan Zhongtai Company sell ferrosilicon, Mr.Di86-13739507897

Sell>> Inner Mongolia Sanwei company Mr. Zhang 86-13614820288

Sell>> Ningxia Juhe Silicon Company Mr. Chen 86-13909598844

Sell>> Zhongwei Maoye Metallurgy company sell ferrosilicon Mr. Huang 13629555885

Sell>> Zhongwei Dayou Metallurgy company Mr. He 86-18709559808

Sell>> Zhongwei Yuexin Steel supply ferrosilicon 72#、75#，size10-50、10-80、50-10mm，Ms. Xiao 86-18795356999

Sell>> Zhongwei Tianze Metallurgy supply ferrosilicon65#70#72#75#，low Al0.02.Zhang Yue 86-18995453096

Sell>> Ningxia Xinkangsheng supply ferrosilicon, carbon raiser etc Mr. Ma 86-18395094491

Sell>> Ningxia Ruitaixiang company supply ferrosilicon 60# 65# 66# 72# 75# Ms. Wang 86-15809631594

Sell>> Aerbadi (Ningxia) Smelting Co., Ltd supply ferrosilicon 72# 75#, natural block, Mr. Chen, 17395155168, Mr. Liu, 17391519151

Sell>> Qinghai Wutong Industry Mr. Lee 86-13997034020

Sell>> Qinghai Huesheng Ferroalloy Co., Ltd, Mr. Chen 86-18697160185

Sell>> Qinghai Fuxin Silicon Mr. Gan 86-18097239888

Sell>> Gansu Honest special ferrosilicon Mr. Dai86-13919058339

Sell>> Gansu Tianyikuangye company special ferrosilicon, normal ferrosilicon etc, Mr.Zhang 0931-2155553

Sell>> Lanzhou Hongye Company high purity ferrosilicon ( $\text{Si} \geq 75\%$   $\text{Al} < 0.1\%$   $\text{Ca} < 0.02\%$ ,  $\text{C} < 0.02\%$ ,  $\text{Ti} < 0.05\%$  -0.01% etc.),supply all types of ferrosilicon and size under 0-3 mm，size(10-50mm，3-10mm )Si 72#powder(0-3mm),Mr. Shi 86-13309408708

## Demand

Buy>> Shanxi Shenmu Dongfeng Magnesium Co.Ltd., Chen Jiashuai, 13772375803

Buy>> Shandong Xiangcheng Metallurgical Furnace Charge Co. Ltd., Mr. Li, 13963341489

Buy>> Jiangsu Zhongzaixin Metallurgical Furnace Charge Co. Ltd., Mr. Song, 15861080167

Buy>> Henan Anyang Zhenhuan Metallurgical Refractories Co. Ltd., Mr. Li, 13949530398  
Buy>> Boyu Metal Corporation, Ms. Tong, 15242409770  
Buy>> Beijing LY Metals and Mining Co., Ltd, Mr. Zhao, 18513433578  
Buy>> Shanxi Orient Henglv Investment Casting Co., Ltd, Mr. Mou, 18636705861  
Buy>> Silicon 68-72, Barium 4-6, granularity 0.2-0.8, 5-15, 3-8 or natural block, Mr. Chen, 13909598844

## Market Insight

- **FERRO-SILICON: European suppliers hold for more quarterly deals; US market stagnant**

The European ferro-silicon market was unchanged despite a lower fourth-quarter deal being done in the week ended Friday October 4 because suppliers are waiting for further quarterly deals for delivery up to January before making any decision on their offer prices for prompt shipment.

European suppliers hold offer prices. European demand slower than usual, more Q4 business expected. US market maintains range, still awaiting end of year business. European market pauses, awaits new business. In Europe, the spot market has been steady in the past week after dropping to a low last seen in August 2016 the week before. Suppliers have held their offer prices and will wait for further developments in the longer-term delivery market for contract business shipped between October and December. One quarterly deal for around 500 tonnes of standard grade ferro-silicon was settled to a German steelmaker for €885 per tonne delivered, sources said. Fastmarkets assessed the price of ferro-silicon, lumpy, basis 75% Si (scale pro rata), delivered Europe at €900-920 (\$988-1,010) per tonne on Friday, steady week on week. The last time the European spot ferro-silicon price was below €900 per tonne was in April 2016...

- **Silicon price slump drives Ferroglobe to extend outages**

Ferroglobe Plc plans to reduce silicon metal and alloy production by extending or bringing forward several planned outages during the fourth quarter, the company announced on Friday October 4.

The leading global silicon metal producer, which faces falling silicon prices, did not specify the tonnages involved in the latest cuts, which include: In France, three silicon furnaces will be idled on October 7, two in Montricher and one in Laudun. Two French furnaces producing ferro-silicon in Chateau-Feuillet were idled on September 30, 2019, and a third - in Laudun - will be idled on November 15. The silicon plant in

Polokwane, South Africa, has been idled since August 1. Silicon production has been reduced at the plant in Sabon, Spain. In North America, Canada's Bécancour, Québec, joint-venture facility producing silicon metal also idled its No4 furnace...

- **Vale expects additional 50mln tpy of pellet demand from China until 2025**

Vale expects Chinese demand for iron ore pellets and pellet feed to rise by 50 million tonnes per year with mills in China increasing the usage of pellets in their blast furnaces.

It estimates that pellet consumption could increase its proportion of the total raw material mix in blast furnaces from 11% in 2015 to 19% in 2025, according to a presentation that the Brazilian miner showed to investors and analysts last week. The miner expects to supply the seaborne market with 30 million tpy of a new type of pellet feed from its Carajás unit, in the Brazilian northern state of Pará, in "the medium term," it added. This scenario arises from the Chinese government's drive to curb pollution in the country's main cities, Vale said....

- **China's CRC, HDG export prices stable at end of Golden Week holiday**

Export prices for Chinese cold-rolled coil and hot-dipped galvanized coil were unchanged during the week to Tuesday October 8 due to Golden Week - the week-long holiday to mark the country's 70th anniversary.

Cold rolled coil Fastmarkets' weekly price assessment for steel cold-rolled coil (CRC), export, fob China, was \$500-505 per tonne on Tuesday October 8, unchanged from September 24.

## **Daily Market**

### **Brief Market Analysis**

The spot market of ferrosilicon showed stable and the main steel mills are purchasing.

### **Ferrosilicon futures 2001 contract**

1. Futures warehouse: The number of warehouse receipts was 7184, and the warehouse receipts were 35920 tons, of which 240 was valid for the number of warehouse orders.
2. The 2001 ferrosilicon contract price on ZCE closed at 5860 yuan per tonne on October 8.
3. The main position: the top 20 positions increased and decreased varied, the purchase volume is more than the holding position.

Below are ferrosilicon futures main contract 2001 daily specific performances:

Date	Opening price	Closing price	Range %	Settlement Price	Trading volume
September 2 <sup>nd</sup>	5850	5854	↑ 1.18	5860	98504
September 3 <sup>rd</sup>	5860	5832	↓ 0.48	5856	45310
September 4 <sup>th</sup>	5846	5846	↓ 0.17	5842	52204
September 5 <sup>th</sup>	5880	5810	↓ 0.55	5838	67280
September 6 <sup>th</sup>	5812	5860	↑ 0.38	5850	57742
September 9 <sup>th</sup>	5892	5824	↓ 0.44	5848	79628
September 10 <sup>th</sup>	5826	5864	↑ 0.27	5864	64498
September 11 <sup>th</sup>	5860	5844	↓ 0.34	5864	54668
September 12 <sup>th</sup>	5860	5860	↓ 0.07	5840	61368
September 16 <sup>th</sup>	5864	5832	↓ 0.14	5862	69582
September 17 <sup>th</sup>	5836	5930	↑ 1.16	5890	122028
September 18 <sup>th</sup>	5908	5958	↑ 1.15	5962	129772
September 19 <sup>th</sup>	5956	5970	↑ 0.13	5968	60650
September 20 <sup>th</sup>	5964	5938	↓ 0.50	5926	82758
September 23 <sup>rd</sup>	5932	5912	↓ 0.24	5936	68790
September 24 <sup>th</sup>	5912	5948	↑ 0.20	5946	55662
September 25 <sup>th</sup>	5948	5990	↑ 0.74	5982	73898
September 26 <sup>th</sup>	6000	5984	↑ 0.03	5984	53326
September 27 <sup>th</sup>	5978	5860	↓ 2.07	5914	108150
September 30 <sup>th</sup>	5878	5866	↓ 0.81	5842	78742
October 8 <sup>th</sup>	5874	5860	↑ 0.31	5868	52022

## Currency Exchange Rate

Currency exchange RMB&USD

Intermediate exchange rate of RMB exchange rate in the inter-bank foreign exchange market: RMB: USD 7.0728.

## International Data

### ● Ferrosilicon Exports in August and from January to August

According to data from China Customs, for the month of August, 2019, China exported a total of 23038.369 tons of ferrosilicon (>55%), down by around 9.88% vs. the July, down by 51.95% vs. the same period in 2018.

In August, China exported 7596 tons of ferrosilicon (>55%) to Korea, about 32.97% of the total exports in August, and exported 5284.05 tons to Japan, about 22.94% of the total exports in August.

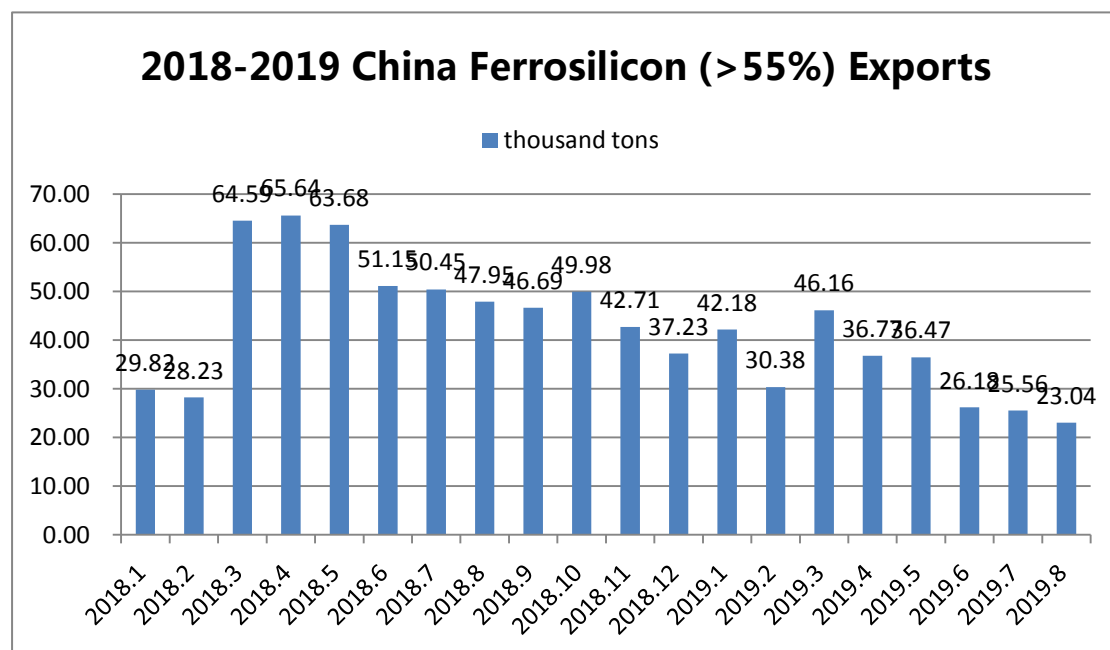
For the first eight months of 2019, China exported 266745.693 tons of ferrosilicon (>55%) in total, down by 28.23% vs. the same period in 2018. Including 86505.457 tons to Japan, about 32.43% of the total exports from January to August, and 62943.1 tons to Korea, accounts for around 23.6%.

For the month of August, China exported a total of 2203.023 tons of ferrosilicon ( $\leq$  55%), up by 16.7% than July and down by 13.08% than the same period in 2018.

In August, China exported 638 tons of ferrosilicon ( $\leq$ 55%) to Korea, about 28.96% of the total exports in August, and exported 499 tons to Japan, about 22.65%.

For the first eight months of 2019, China exported 20989.859 tons of ferrosilicon ( $\leq$  55%), up by about 10.39% than the same period in 2018.

From January to August, China exported 7027.05 tons of ferrosilicon ( $\leq$ 55%) to Korea, about 33.48% of the total exports in the first months, and exported 4671.175 tons to Japan, about 22.25% of the total exports in the first months.



● **Korea imported 22728.43 tons of ferrosilicon (>55%) in August**

According to data of Korea Customs, Korea imported 22728.43 tons of ferrosilicon (>55%) for the month of August, up by 5.44% than the same period in 2018, including 13892 tons imported from China, about 61.12% of its total imports in

August.

COUNTRY	Aug-19		Aug-18		Annual Percentage Change
	USD	weight(tons)	USD	weight(tons)	weight
China	14,841	13,892	24,993	17,609	-21.11%
Russian Federation	5,643	5,240	1,975	1,450	261.40%
Malaysia	3,771	3,457	2,768	2,142	61.41%
France	130	50	21	7	616.43%
India	59	40	102	60	-33.33%
Japan	56	30	80	37	-18.92%
Germany	77	17	66	21	-15.13%
Spain	11	2	0	0	
Norway	0	0.002	104	40	-100.00%
Kazakhstan	0	0	0	0.5	-100.00%
South Africa	0	0	73	40	-100.00%
Viet nam	0	0	194	150	-100.00%
Total	24,588	22728.43	30,376	21,556	5.44%

● **Japan imported 35490.151 tons of ferrosilicon (>55%) in August**

For the month of August, 2019, Japan imported 35490.151 tons of ferrosilicon (>55%), down by 13.98% than July, up by 23.65% than the same period in 2018.

From January to August, Japan imported 299580.841 tons of ferrosilicon (>55%), down by 3.45% than the same period in 2018.

COUNTRY NAME	CURRENT MONTH QUANTITY (tons)	CURRENT MONTH VALUE (1000YEN)	CUMULATIVE YEAR TO DATE QUANTITY (tons)	CUMULATIVE YEAR TO DATE VALUE (1000YEN)
R KOREA	400	42269	560.66	62940
CHINA	5622.077	781085	98433.096	13312843
TAIWAN	—	—	206.98	28593
THAILND	17	3366	62.025	13354
MALYSIA	10739.386	1241645	57336.895	7242445



INDIA	20	3723	98	16864
ICELAND	1513.2	289749	10933.3	2234602
NORWAY	280.4	58049	3391.945	743633
U KING	0.518	455	0.518	455
BELGIUM	—	—	106.97	13110
FRANCE	512.98	101654	2355.94	481145
GERMANY	2.518	1274	2.518	1274
RUSSIA	11570.562	1416264	87538.697	11356264
TURKEY	—	—	99.39	12762
SLOVENI	—	—	16.597	4392
BRAZIL	4811.51	999854	38437.31	8865556
Total	35490.151	4939387	299580.841	44390232

● **Japan imported 2578 tons of ferrosilicon (≦55%) in August**

For the month of August, Japan imported 2578 tons of ferrosilicon (≦55%), up by around 183.84% vs. July and up by 133.14% vs. the same period in 2018.

For the first eight months of 2019, Japan imported 13285.212 tons of ferrosilicon (≦55%), up by 22.41% vs. the same period in 2018.

COUNTRY NAME	CURRENT MONTH QUANTITY (tons)	CURRENT MONTH VALUE (1000YEN)	CUMULATIVE YEAR TO DATE QUANTITY (tons)	CUMULATIVE YEAR TO DATE VALUE (1000YEN)
FRANCE	—	—	32000	11785
SLOVENI	—	—	22946	6843
USA	—	—	21714	5529
MEXICO	—	—	100	284
BRAZIL	—	—	361000	39660
S AFRCA	—	—	80125	12394
RUSSIA	1644000	180949	5327189	628291
CHINA	607000	102581	4983358	923930
THAILND	223000	48100	1858830	412648
NORWAY	84000	15571	522950	99897
R KOREA	20000	3852	75000	15187
Total	2578000	351053	13285212	2156448

- **The World Steel Association: August 2019 crude steel production**

World crude steel production for the 64 countries reporting to the World Steel Association (worldsteel) was 156.0 million tonnes (Mt) in August 2019, a 3.4% increase compared to August 2018.

China's crude steel production for August 2019 was 87.3 Mt, an increase of 9.3% compared to August 2018. Japan produced 8.1 Mt of crude steel in August 2019, down 7.8% on August 2018. South Korea's crude steel production was 5.9 Mt in August 2019, a decrease of 2.6% on August 2018.

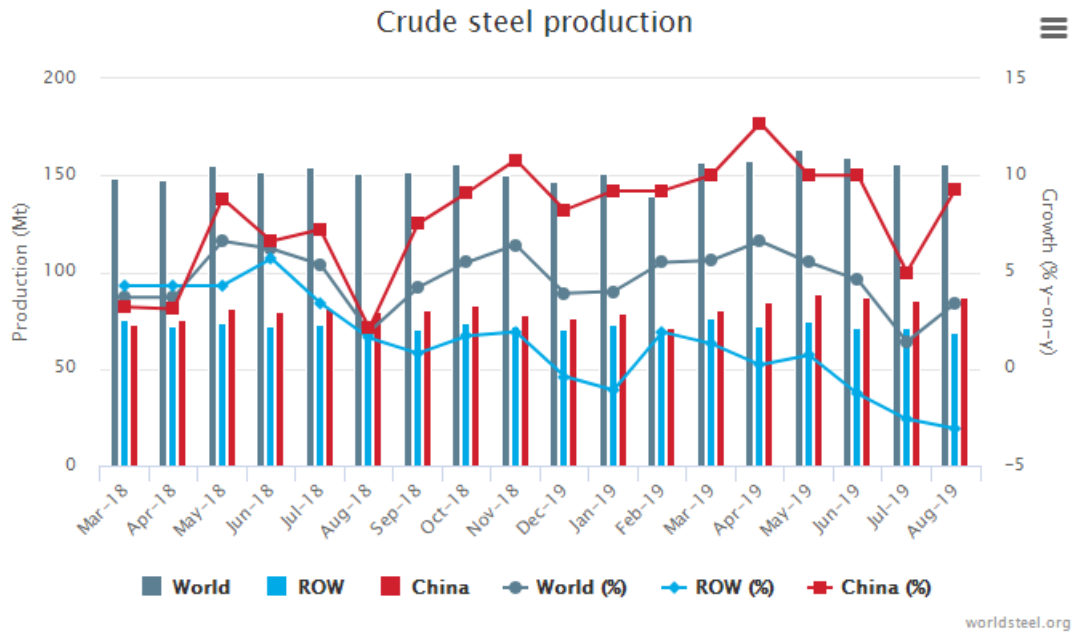
In the EU, Germany produced 3.3 Mt of crude steel in August 2019, up by 0.8% on August 2018. Italy produced 0.9 Mt of crude steel in August 2019, down by 26.7% on August 2018. France produced 1.1 Mt of crude steel in August 2019, an increase of 11.2% compared to August 2018. Spain produced 1.1 Mt of crude steel in August 2019, down by 4.6% on August 2018.

The US produced 7.5 Mt of crude steel in August 2019, an increase of 0.3% compared to August 2018.

Brazil's crude steel production for August 2019 was 2.5 Mt, down by 13.4% on August 2018.

Turkey's crude steel production for August 2019 was 2.6 Mt, down by 12.4% on August 2018.

Crude steel production in Ukraine was 1.9 Mt this month, up 8.5% on August 2018.



## Coming Events

# 中国铁合金产业链年会

## 暨 2020 年锰铬镍矿石和铁合金市场趋势展望

### China Ferro-Alloys Industry Chain Annual Conference

#### Market Outlook of Manganese, Chrome, Nickel and Ferroalloys in 2020

2019年11月28-29日

November 28 to 29, 2019

天津

Tianjin